

Tech Tip Tuesday—December 16, 2014

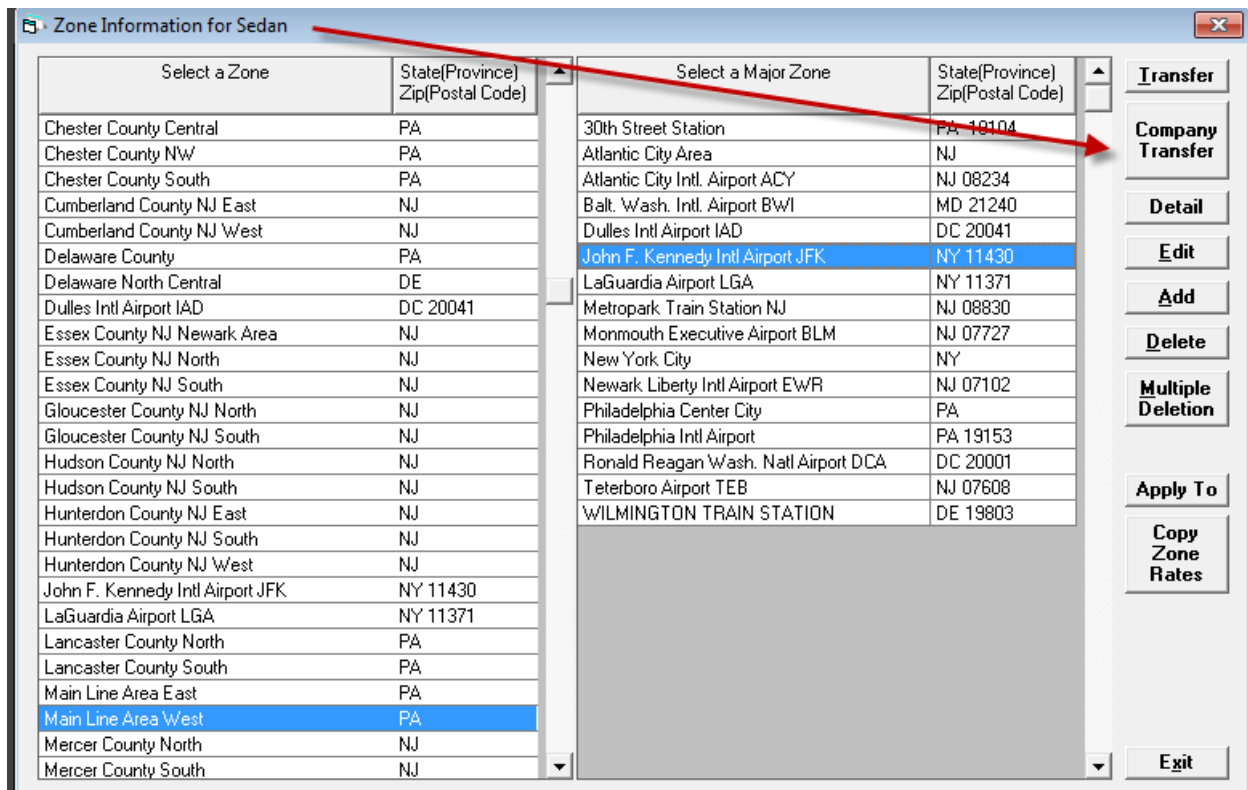
by David Hirsch

Zone rates – company rates

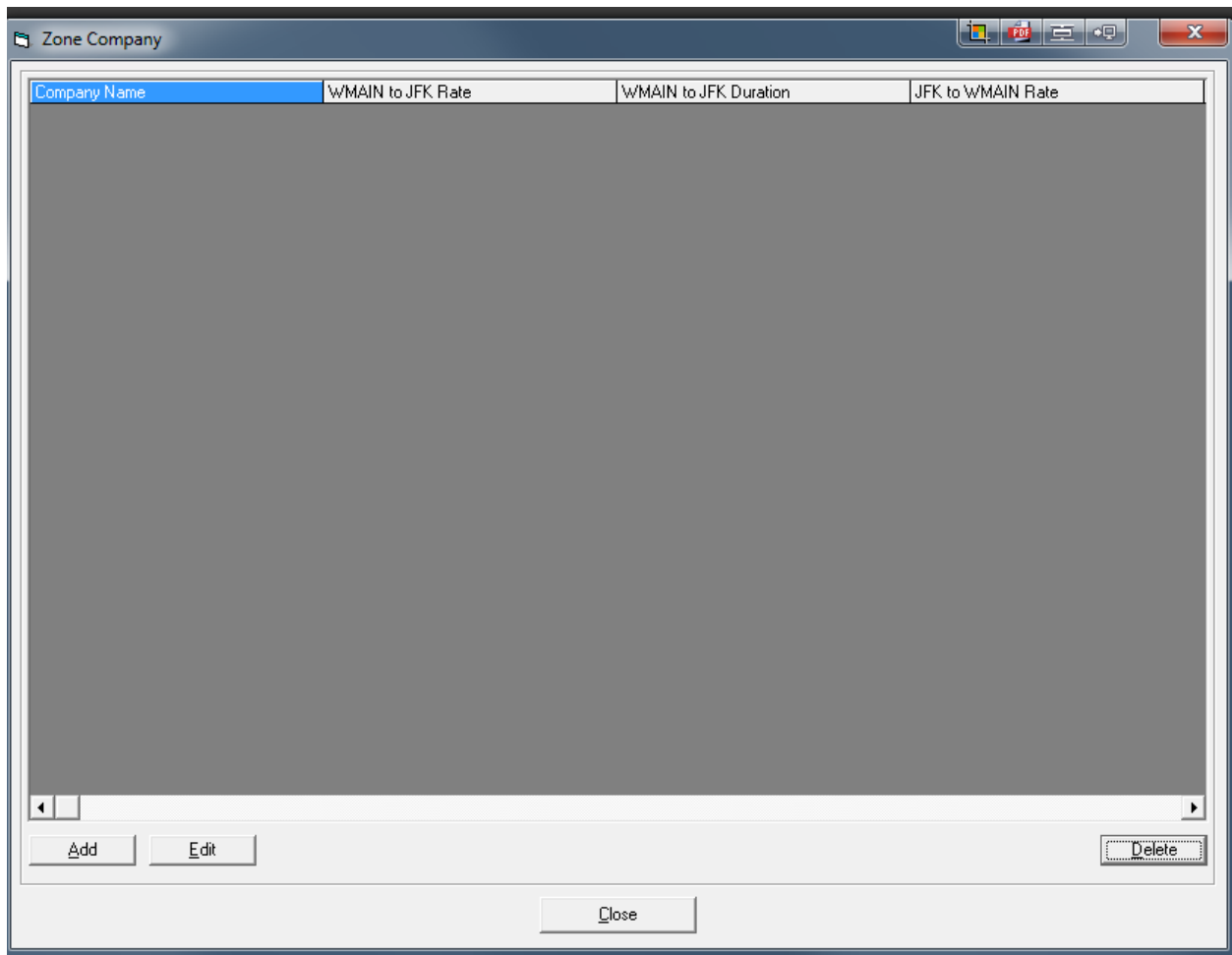
As we've discussed in the past, zone rates are where all the flat (zoned) rates are stored. Typically people use "standard" rates here (usually based on vehicle type), and if company has a discount, that can be handled by auto-applying a discount.

However, sometimes it is the case that you want to have a special rate for a particular client—and you don't want to show any discount, but just show the special rate. (Maybe the "special" rate is higher than your standard rate.) While this could be handled with a rate agreement, there is an easier, faster way.

You begin by bringing up the zone profile you want to work with, and selecting the city pair for which you want to enter the special rate. In the below example, we've selected Main Line Area West to/from JFK. Notice that just under the "Transfer" button that you click on to enter a standard rate, there is a button labeled "Company Transfer".



If you have never clicked it before, when you do, you will be greeted with a nearly blank screen—since there are no rate overrides.



Once there, click on the “Add” button in the lower left corner, and select the company for which you want to add the override rate, change the rate (and any other numbers you want to make different from standard), and then click on Save.

Edit Zone to Zone Information

WMAIN to JFK

JFK to WMAIN

Company Name:

Dropdown menu with "Circus Clown Productions" selected. A red arrow points to this selection.

Rate / Time (Min)

Distance (Mile)

Dwelling:

Override H

Driver Pay Rate: 0.00

Driver Pay Rate: 0.00

Driver Pct Of Std Gratuity: 0

Driver Pct Of Std Gratuity: 0

Max Passengers: 0

Addl Passenger Cost: 0

Travel Ratio

WMAIN to JFK

JFK to WMAIN

Price Formula

	Mon	Tue	Wed	Thu	Fri	Sat	Sun
12A - 1A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
1A - 2A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
2A - 3A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
3A - 4A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
4A - 5A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
5A - 6A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
6A - 7A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
7A - 8A	1.2	1.0	1.0	1.0	1.0	1.0	1.0
8A - 9A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
9A - 10A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
10A - 11A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
11A - 12P	1.0	1.0	1.0	1.0	1.0	1.0	1.0
12P - 1P	1.0	1.0	1.0	1.0	1.0	1.0	1.0
1P - 2P	1.0	1.0	1.0	1.0	1.0	1.0	1.0
2P - 3P	1.0	1.0	1.0	1.0	1.0	1.0	1.0

Copy >>

Save

Close

WMAIN to JFK JFK to WMAIN

Company Name:

Rate / Time (Mins): | Rate / Time (Mins):

Distance (Miles): Distance (Miles):

Dwelling: Block: | Dwelling: Block:

Override Hourly Rate: | Override Hourly Rate:

Driver Pay Rate: | Driver Pay Rate:

Driver Pct Of Std Gratuity: | Driver Pct Of Std Gratuity:

Max Passengers: | Addl Passenger Cost:

Travel Ratio

	WMAIN to JFK	JFK to WMAIN	Price Formula				
	Mon	Tue	Wed	Thu	Fri	Sat	Sun
12A - 1A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
1A - 2A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
2A - 3A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
3A - 4A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
4A - 5A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
5A - 6A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
6A - 7A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
7A - 8A	1.2	1.0	1.0	1.0	1.0	1.0	1.0
8A - 9A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
9A - 10A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
10A - 11A	1.0	1.0	1.0	1.0	1.0	1.0	1.0
11A - 12P	1.0	1.0	1.0	1.0	1.0	1.0	1.0
12P - 1P	1.0	1.0	1.0	1.0	1.0	1.0	1.0
1P - 2P	1.0	1.0	1.0	1.0	1.0	1.0	1.0
2P - 3P	1.0	1.0	1.0	1.0	1.0	1.0	1.0

Once done, when a client from that company books, the new rate will automatically be entered.

Profile: (0 - Search Chars) Pick Up Zone: Drop Off Zone:

Historical Pickup / Dropoff Option Passengers

Rate Breakdown

<input type="checkbox"/> Hourly	Rate:	
<input checked="" type="checkbox"/> Zoned	Rate:	269.00
	Hour Limit:	3